



永固集團股份有限公司

Yonggu Group Inc.

上市股票代號 Stock Code: 5546.TT

The Group Introduction and Results Presentation 2nd Quarter 2021





- ❑ This briefing is the subjective and objective factors of the company at the time of the briefing. It summarizes and evaluates the past, present and future operations; it contains forward-looking statements, which will be affected by risks, uncertainties and inferences, and some of them will exceed ours. Outside of control, actual conclusions may differ materially from these forward-looking statements.
- ❑ The information provided (including views on the future) does not express or guarantee its correctness, completeness and reliability, either expressly or implicitly; nor does it represent a complete discussion of the company, the status of the industry, and subsequent major developments.
- ❑ The outlook for the future in this briefing reflects the company's views so far. If there are any changes or adjustments to these, the company is not responsible for reminding and updating at any time.



- 01 Overview
- 02 Advantage
- 03 Operating Results
- 04 Future Outlook
- 05 Social Responsibility





Overview



Yonggu Group Inc.



↘ Group Overview

Chairman : CHIEN, Kuo-Chuan

Capital : 823 million

Number of employees : 324

Main Products : Commercial Concrete

Production Volume :

- 2020-2.73 million cubic meters
- First 2Q of 2021-1.43 million cubic meters



1999

Chongqing Yonggu
New Building
Materials Co., Ltd.
was registered and
established

2008

**Lafarge Group and
Yonggu set up Chongqing
Lafarge Yonggu Concrete
Group Company with a
joint venture. Capacity of
worth RMB 200 million**

2012

Yonggu separates from
Lafarge and restructures
Yonggu Group, realizing an
annual output value of 500
million RMB

2013

Completed the pumping and
pouring of 339 meters of the
tallest building in western China,
“Chongqing World Financial
Center”.



Group History

永固集團



(1)Chongqing Guohao Grinding Plant officially starts production, the Group enters the upstream concrete material industry.

(2)The daily volume of Jiangbei factory exceeded 5000 cubic meters continuously

2014

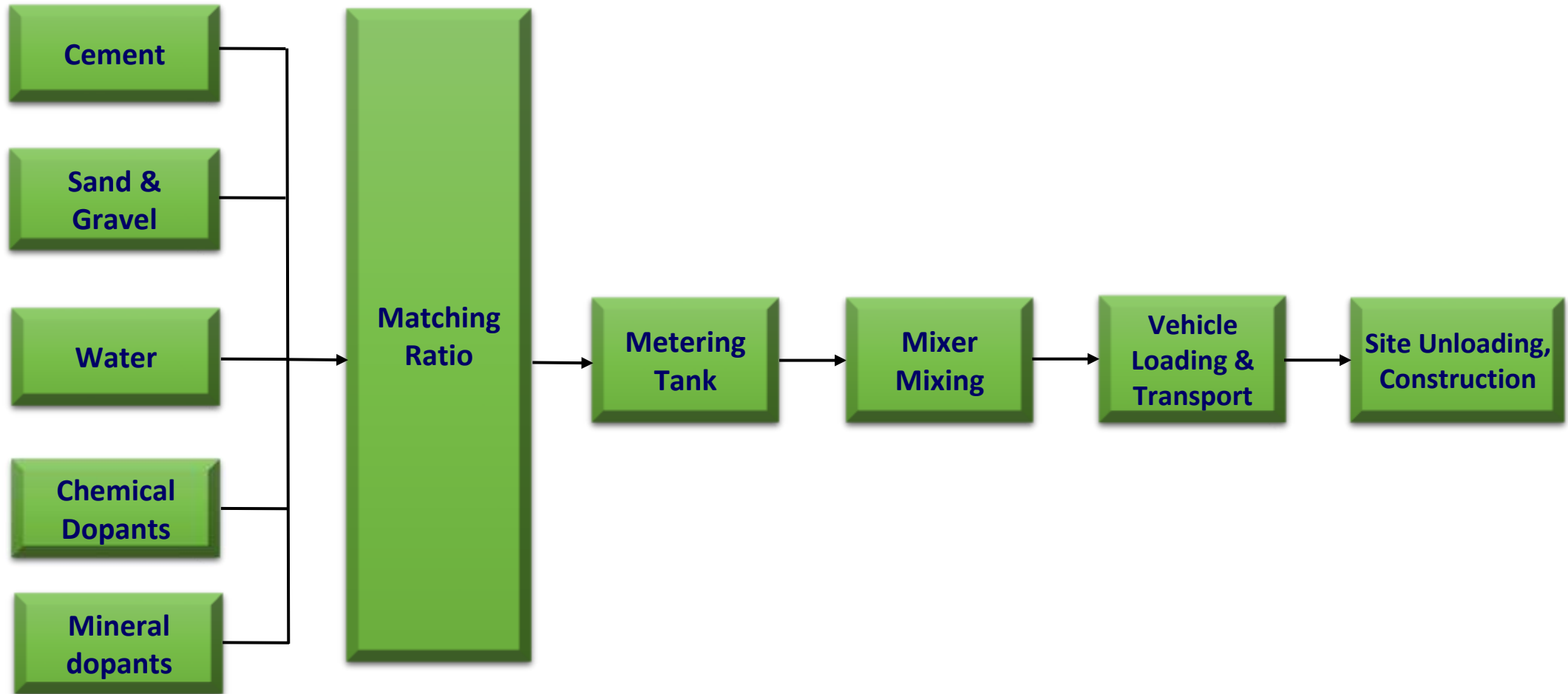
(1) Was rated as "Green Building and Building Energy Efficiency Demonstration Base"(2) Was rated as a two-star enterprise with green building materials logo(3) Awarded Outstanding Enterprise in China Concrete Industry for the fifth time(4) Yonggu Group's annual production capacity of 2.5 million cubic meters exceeds RMB 1.2 billion.

2018

2020

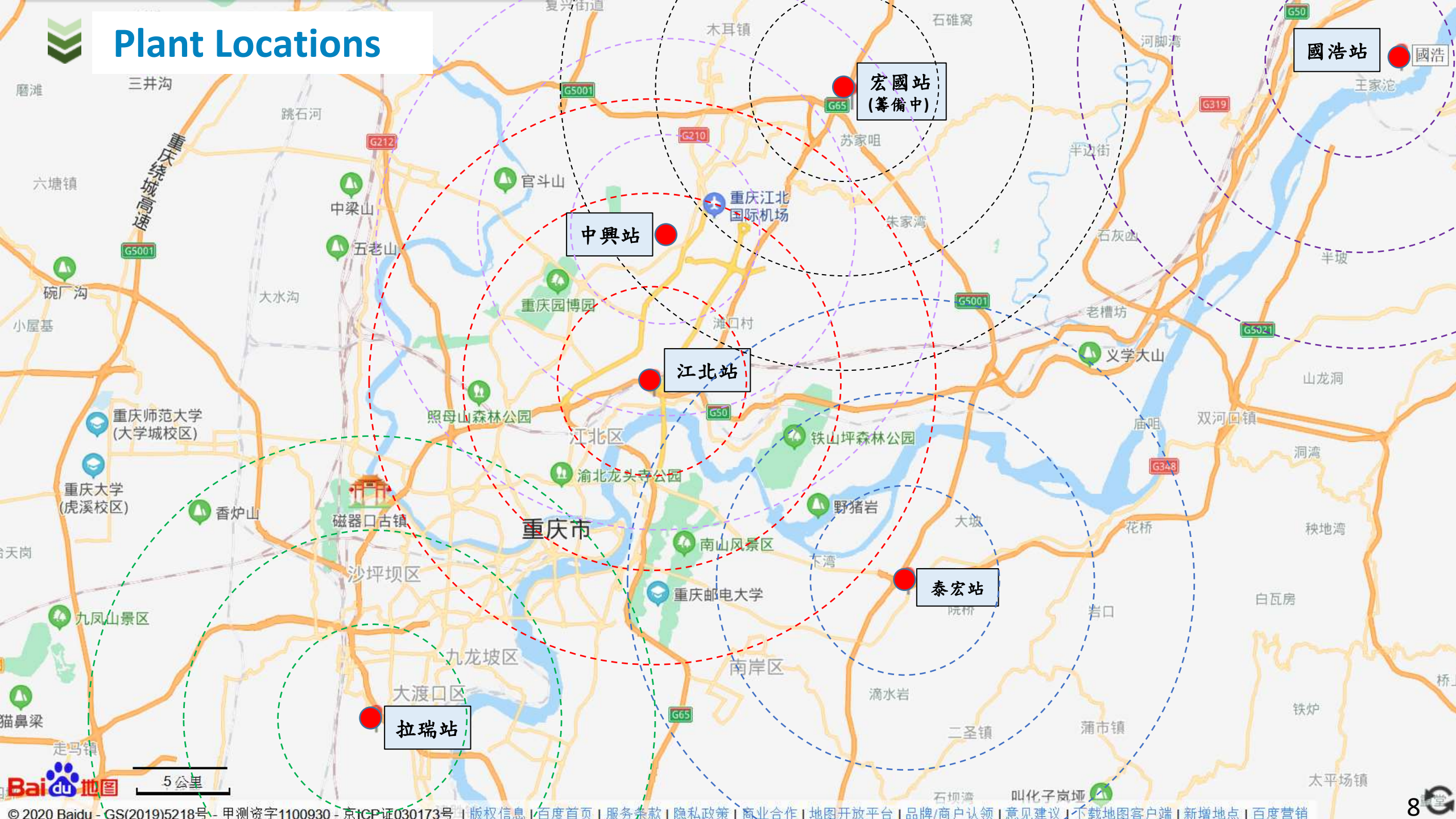
(1) May 20, officially listed on the Taiwan Stock Exchange under the stock name: Yonggu-KY, stock code: 5546

(2) September, successfully acquired Chongqing Taihong New Building Materials Co.





Plant Locations





Bridge supply performance



Since its establishment, Yonggu has constructed more than 10 bridges, and participated in the construction of the following bridges with a length of 13,264 meters.

- 2001 Dafosi Yangtze River Bridge and Yu'ao Bridge
- 2004 Caiyuanba Yangtze River Bridge and Jiahua Bridge
- 2005 Shibampo Yangtze River Bridge double-track bridge
- 2006 Chaotianmen Yangtze River Bridge
- 2007 Jiahua Bridge
- 2014 Dongshuimen Yangtze River Bridge
- 2015 Qiansimen and Shuangbei Jialing River Bridge
- 2016 Cuntan Yangtze River Bridge and Shima River Interchange
- 2017 Hongyancun Bridge, Yuzhong Tunnel, Wanxing Tunnel...
- 2018 Nanji Gate Bridge
- 2019 Gaojia Garden Double Track Bridge and Gaojia Garden Interchange
- 2020 Caijia Jialing River Bridge



Project Performance-- Key Stations



Chongqing High Speed Rail West Station

After the resumption of work in 2020 due to the Covid-19, Yonggu is the first to resume construction and supply!



Chongqing High Speed Rail East Station
Contracted, construction supply in progress



Raffles City Chongqing



Chongqing Grand Theatre

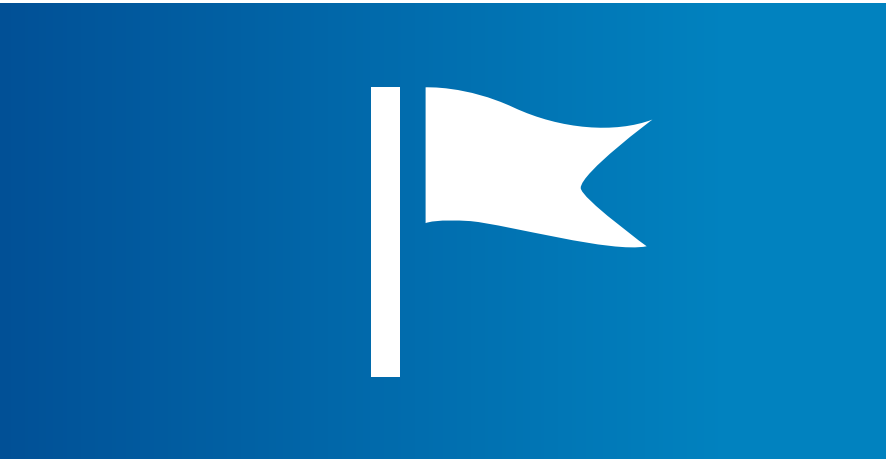


Evergrand Group Dragon Sky Peak



Chongqing World Financial Center





Advantage



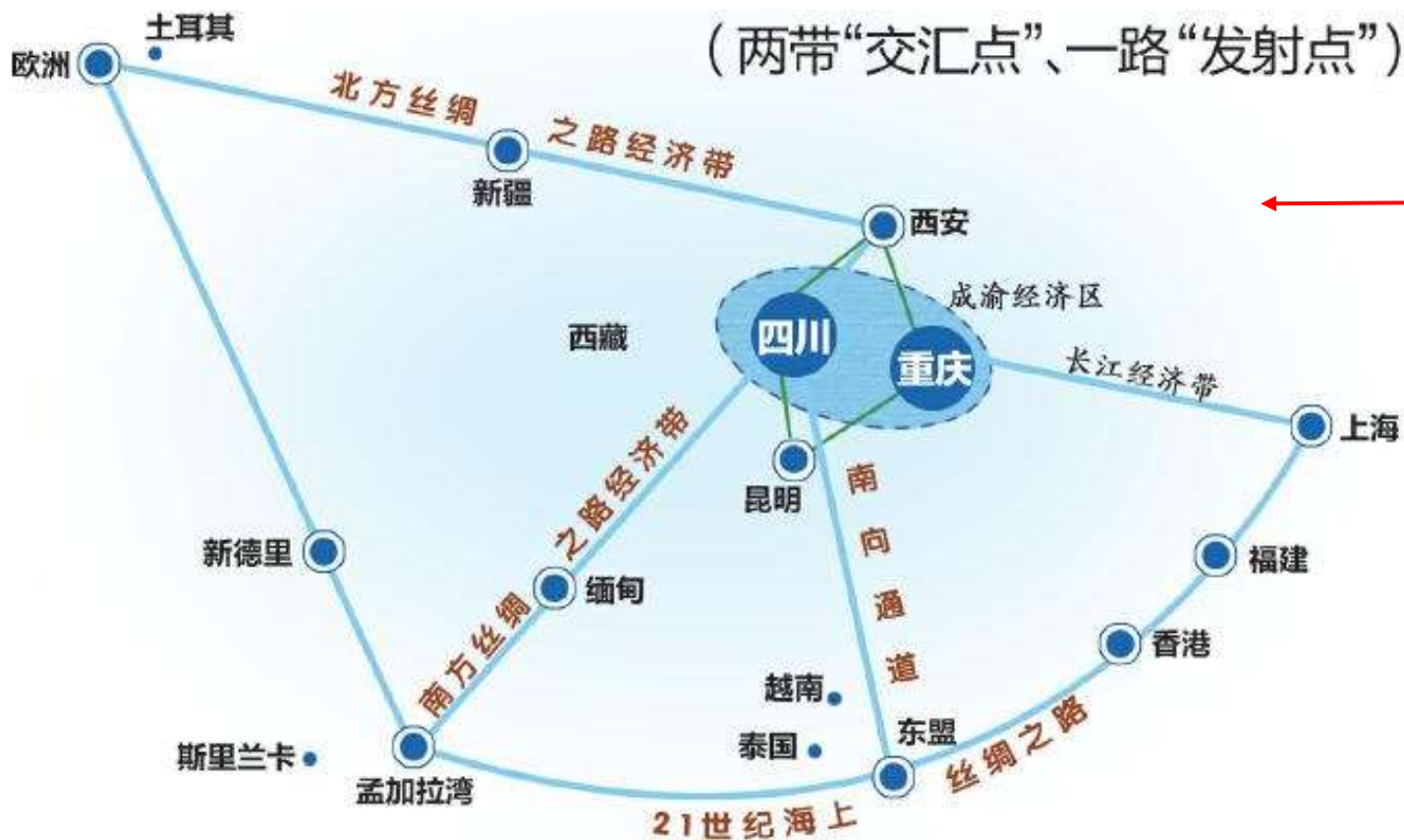


Source : Chongqing Construction Project Price Information Network(<http://www.cqcppi.com/>)

- Concrete and raw material prices are publicly available and subject to fluctuations during low and high seasons.
- Cement is the main raw material of concrete, cement prices fall instead of cost reduction, on the contrary, cement prices rise, product prices can reflect the increase in costs, **price pass-through ability**.



Chongqing is located at the pivot point of the Western Development and “The Belt and Road Initiative”.





For 22 years, we have cultivated relationships with local governments and have long-term strategic cooperation with dozens of central and state-owned enterprises in China.

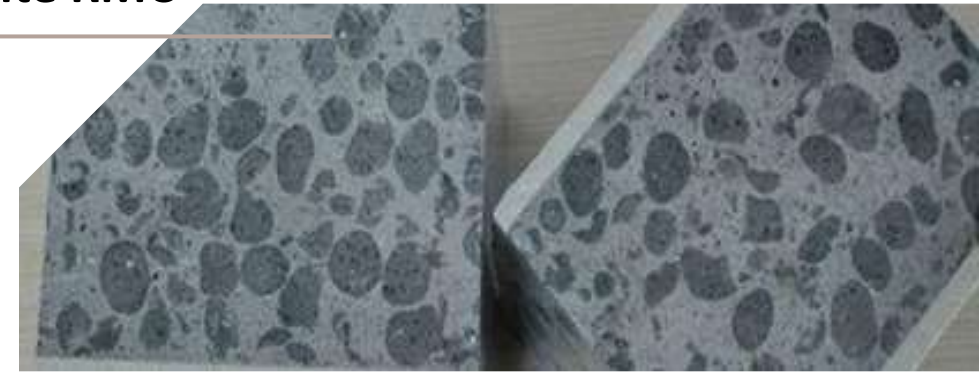






Lightweight RMC

Ceramsite RMC



Previous RMC

Foam RMC





Operating Results

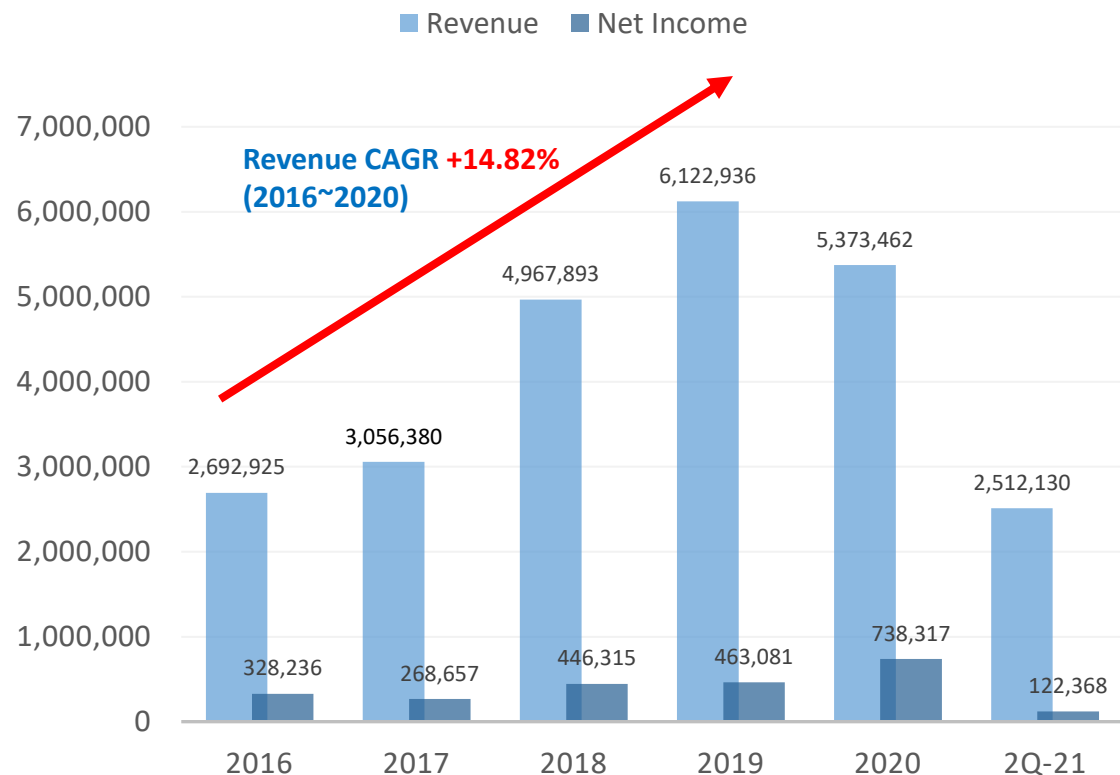


Revenue, Gross Profit, Operating Income and Net Income

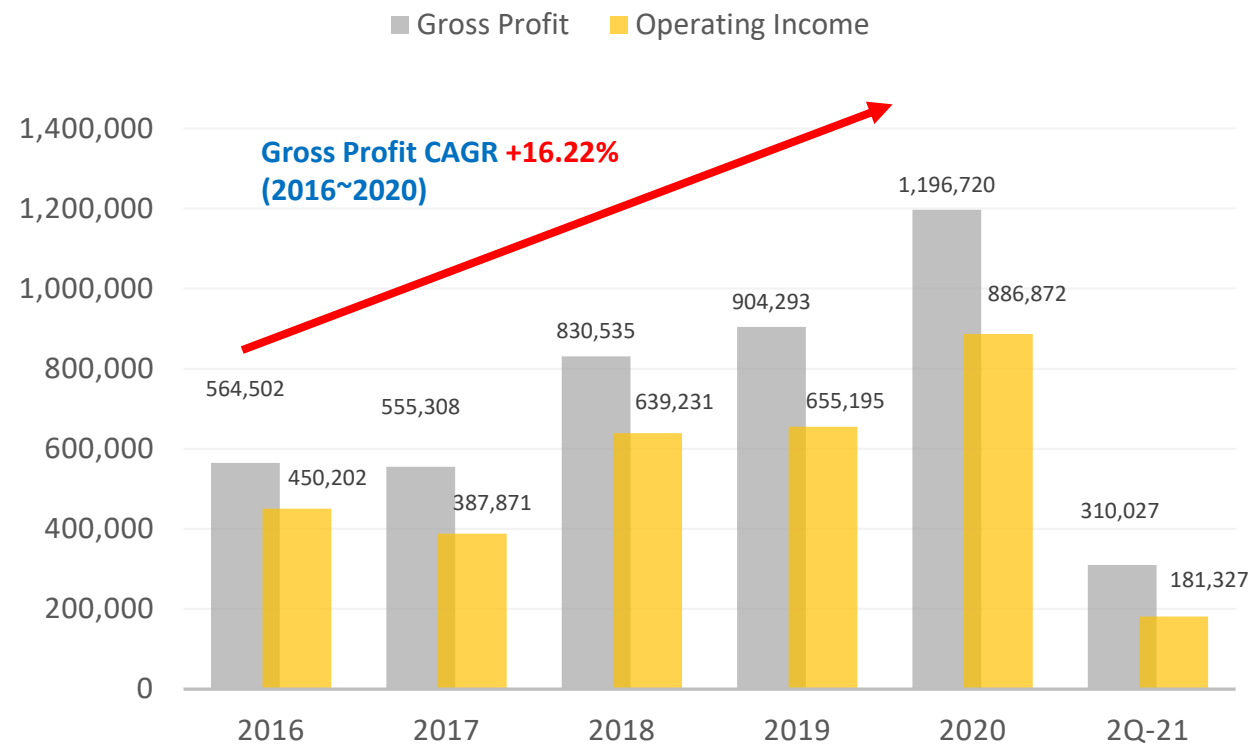
永固集團



Unit : NTD'000



Unit : NTD'000

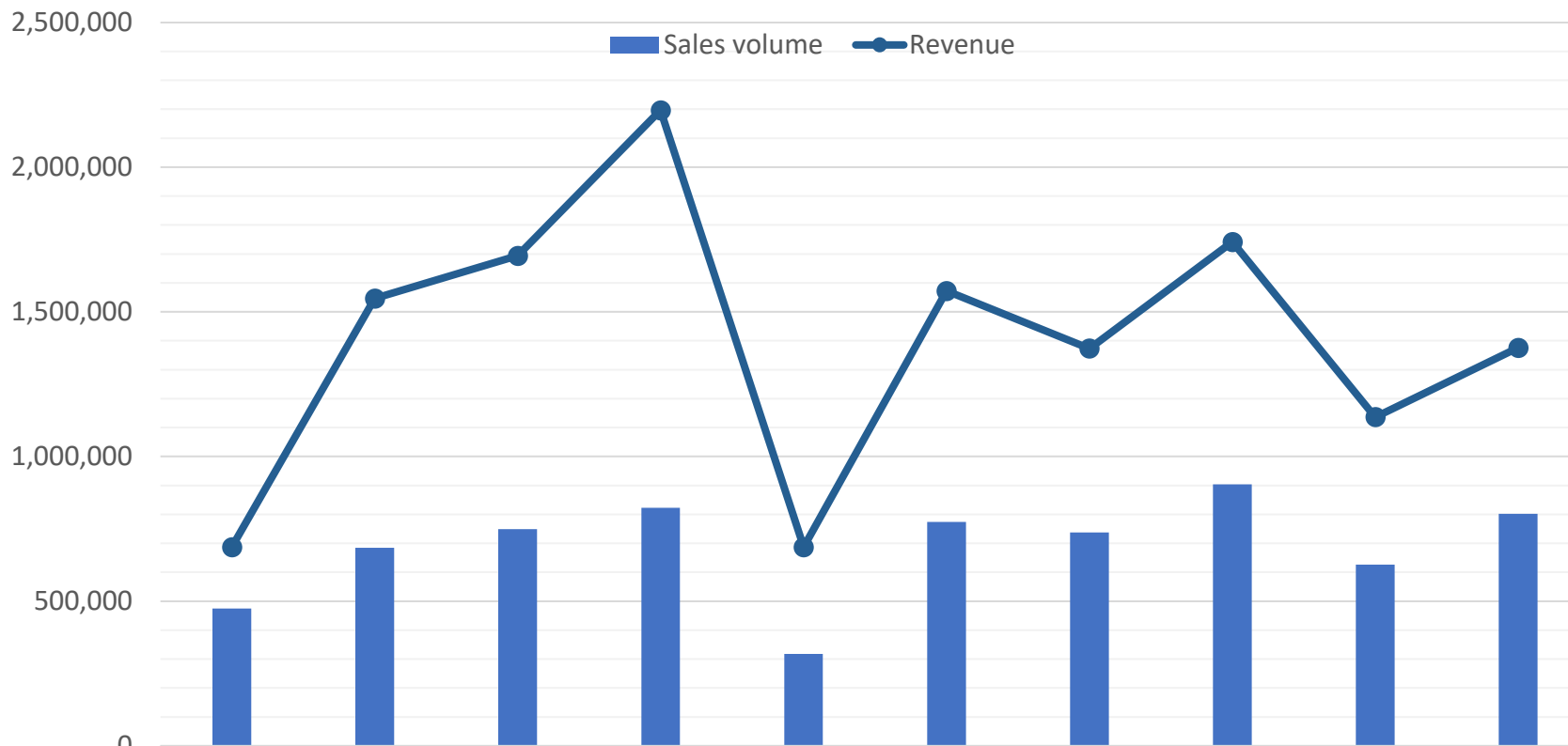




Quarterly Revenue and Sales Volume



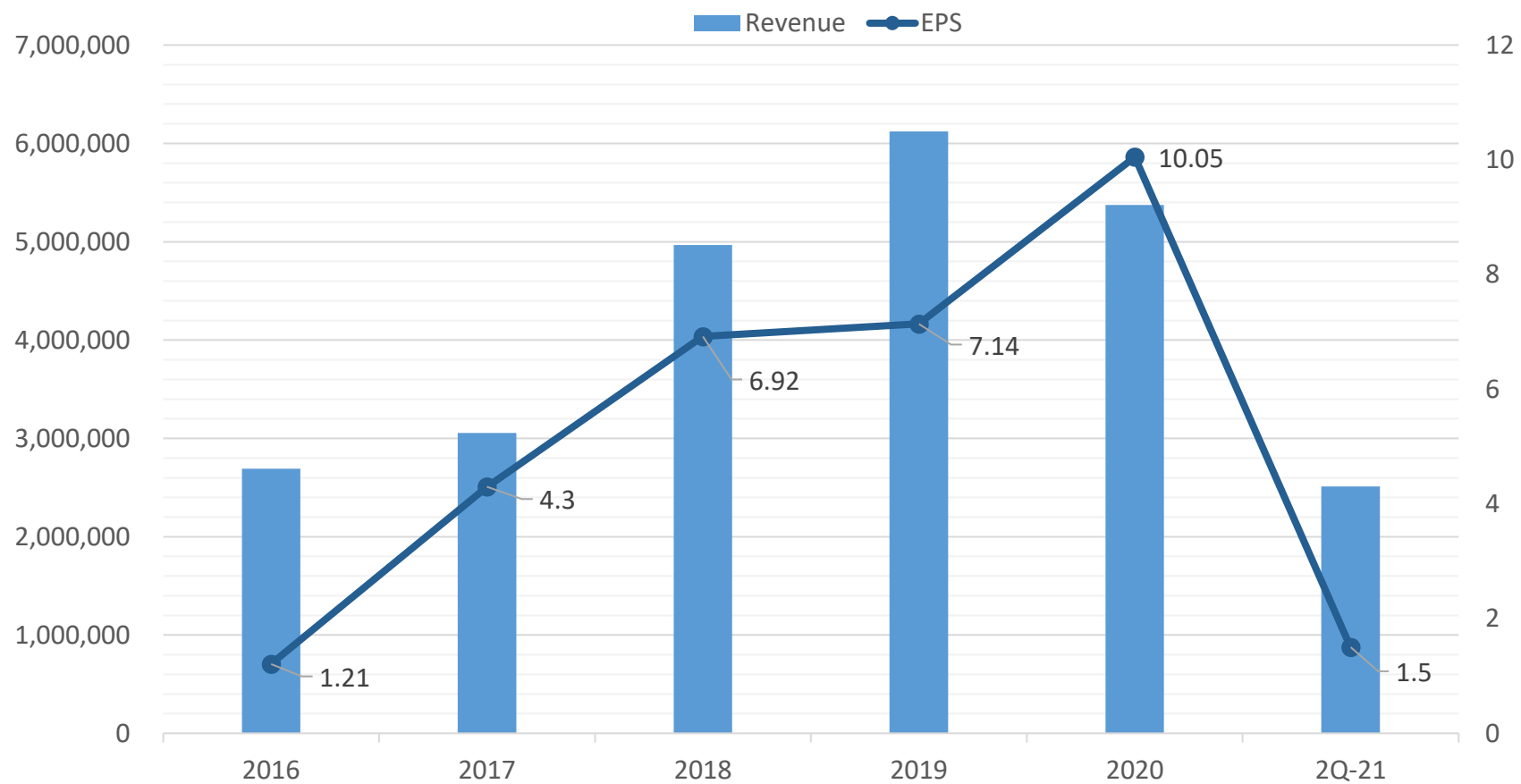
Unit : m3/ NTD'000



	Q1-19	Q2-19	Q3-19	Q4-19	Q1-20	Q2-20	Q3-20	Q4-20	Q1-21	Q2-21
Sales volume	474,590	684,148	748,945	822,587	318,111	773,803	738,031	904,123	626,395	801,561
Revenue	686,693	1,546,185	1,693,595	2,196,463	686,693	1,572,050	1,373,251	1,741,468	1,136,445	1,375,685



Unit : NTD'000/NTD

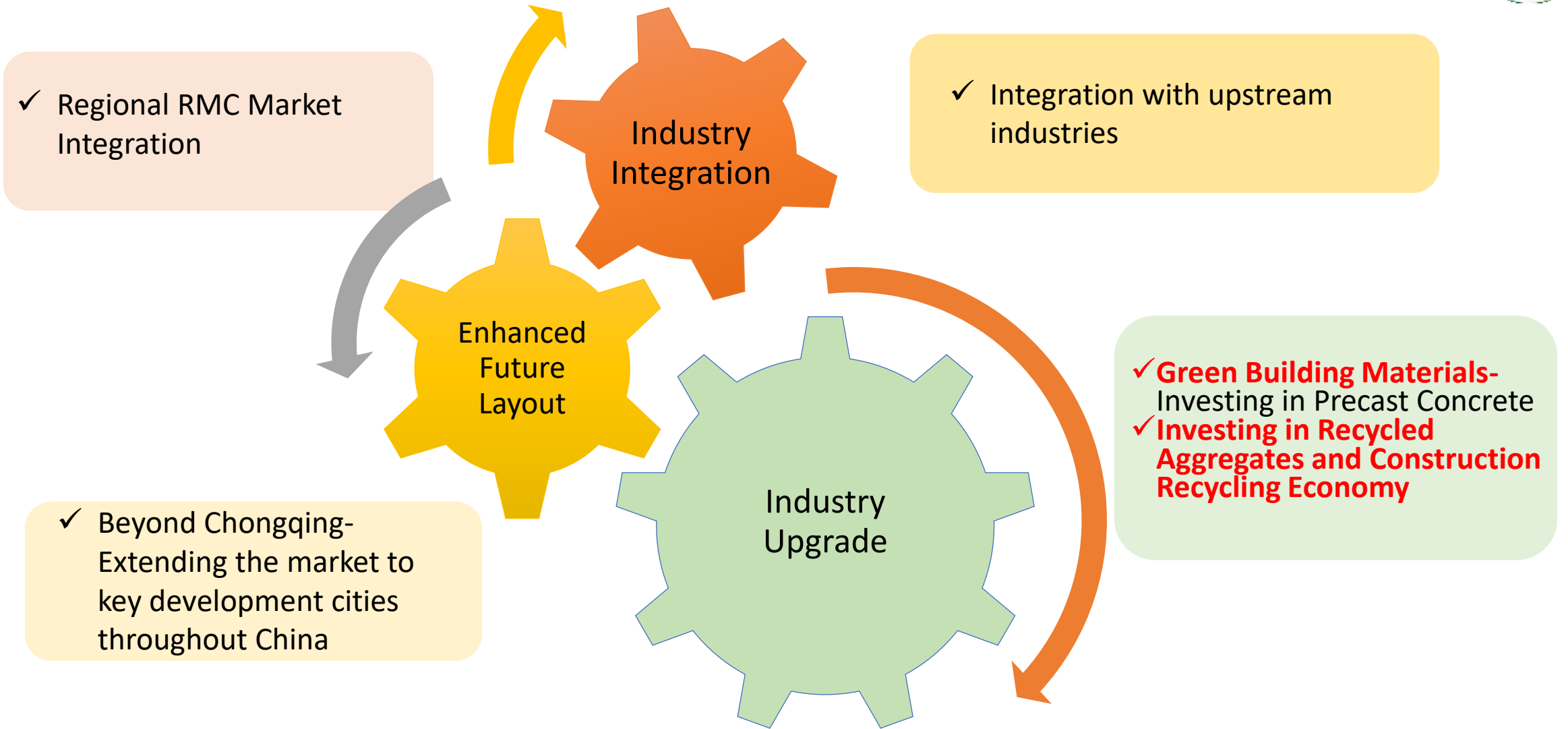




Financial Ratios	Company	2Q 2021	FY 2020	FY 2019	FY 2018
Debt Ratio	Yonggu	49.97%	53.20%	62.54%	60.58%
	Lihtai (5520)	26.20%	26.61%	22.80%	20.02%
	Goldsun (2504)	37.44%	38.58%	42.03%	42.37%
	Sansheng Shares (002742.SZ)	62.60%	64.02%	64.59%	63.45%
	Sifang NYT Materiale (605122.SH)	24.50%	51.80%	62.27%	69.13%
Return On Equity	Yonggu	6.45%	57.32%	26.35%	27.03%
	Lihtai (5520)	4.09%	15.59%	7.56%	3.77%
	Goldsun (2504)	2.94%	11.92%	5.64%	2.84%
	Sansheng Shares (002742.SZ)	0.29%	1.71%	4.28%	8.29%
	Sifang NYT Materiale (605122.SH)	4.14%	27.19%	35.69%	31.05%
Days sales Outstanding	Yonggu	375	304	209	194
	Lihtai (5520)	114	99	100	106
	Goldsun (2504)	130	148	145	131
	Sansheng Shares (002742.SZ)	230	221	192	124
	Sifang NYT Materiale (605122.SH)	440	405	311	253
Average Inventory Turnover Days	Yonggu	4	4	3	4
	Lihtai (5520)	37	25	23	24
	Goldsun (2504)	17	15	14	15
	Sansheng Shares (002742.SZ)	64	66	45	43
	Sifang NYT Materiale (605122.SH)	7	7	5	4



Future Outlook





Precast Concrete (PC)-Preparing for future structural changes in the concrete industry

- ✓ PC is a concrete product that is processed and produced in a factory in a standardized and mechanized manner and then transported to the construction site for use.
- ✓ ESG Trends
 1. Chongqing **government policies** are strongly **promoted**
 - From September 2020, Chongqing will use prefabricated building(prefab) **at least 50% of new buildings** in the main city and **at least 30%** in the city by 2025, while Chongqing will produce 76 million cubic meters of concrete in 2020.
 - Chongqing has been approved as a "national demonstration city for prefab", and by 2020, the prefab area in the city will account for 16% of the new building area.
 2. **Energy saving and environmental protection**

Reduce dust, noise, mud and other environmental pollution and construction waste.





Precast Concrete (PC)-Preparing for future structural changes in the concrete industry

✓ PC Benefits

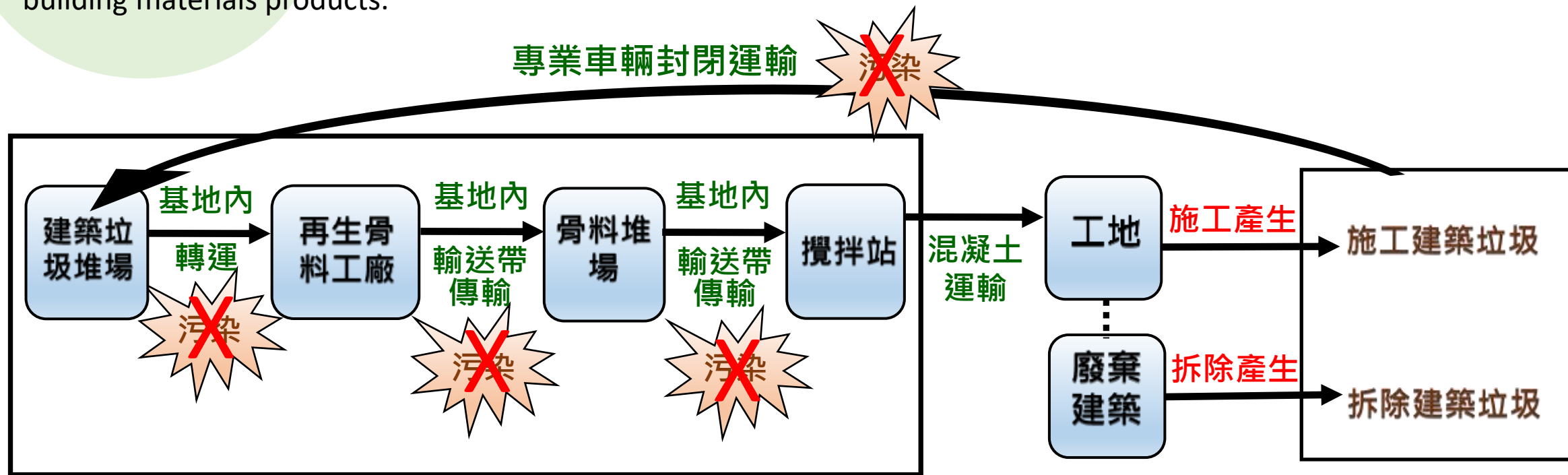
1. Improves construction site **safety and saves at least half the labor** compared to traditional construction methods.
2. With construction **quality and efficiency**, fast installation, **saving 3/4 of the construction time** compared to traditional construction methods.





Green Building Materials Base

To establish a building materials production base that integrates "construction waste dumping", "recycled aggregate production" and "recycled building materials production" to form a "closed loop" of the complete industrial chain from the disposal of construction waste, to its elimination, to its resourceization, to the production and sale of recycled building materials products.





Social Responsibility



In the past 22 years, the enterprise has extensively carried out public welfare activities such as helping the poor and helping students, and has donated millions of dollars to people with disabilities, social charity organizations, workers in difficulties and people in disaster areas, which has been fully affirmed and commended by government departments for many times.



↓ In 2005, Yonggu established "Yonggu Hope Primary School" in Yushan Township, Pengshui County, Chongqing, to provide long-term financial support to rural elementary schools in poor areas to renovate dilapidated school buildings and help many out-of-school children to resume their studies.



↓ In 2017, Mr. CHIEN again donated RMB 1 million to Chongqing Charity Federation on behalf of Yonggu to help the needy. His family also established the "Elderly Care Association" in Taiwan to help the lonely and mentally disabled elderly in Taiwan to spend their twilight years without worries.

↑ Since the establishment of Yonggu, we have donated RMB 180,000 each year to subsidize outstanding poor college students of Chongqing Jiaotong University to complete their studies, and established the "Yonggu Spring Charity Foundation" to help poverty-stricken areas to get rid of poverty and become rich.



↑ In 2012, the founder of Yonggu Group, Mr. CHIEN, Kuo-Chuan, organized a large scale "Chun Ci Calligraphy Competition" to strengthen cultural exchanges across the Taiwan Strait, awarding prizes to calligraphy enthusiasts of different ages, encouraging young people to learn more, and bringing together caring Taiwanese people to help those in need.





↓ In 2018, we donated to the "Information Classroom" multimedia teaching platform project under the Chongqing Education Foundation, and purchased several multimedia pens to help the development of education in rural schools in poverty-stricken areas.



↓ In 2020, in order to support the Covid-19 epidemic area and fight against the epidemic, Yonggu Group fulfilled its social responsibility by issuing a fund-raising initiative to all employees, calling on employees to carry out the fine tradition of "support from all sides" and help each other in the epidemic-stricken areas.

↑ We donate to the Chongqing Women's and Children's Foundation Family Support Fund to provide assistance to children and teenagers whose families are in distress due to a sudden loss of support. Each year, 20 children are recognized and provided with financial, educational, recreational, psychological and behavioral support through the Family Support Fund to help them grow up healthily.



↑ In 2019, Yonggu responded to the call of the regional government's "10,000 enterprises helping 10,000 villages" action and formed a one-to-one helper with Hongxia Village in Nanmu Township, Youyang County, and set up a poverty alleviation working group to help Hongxia Village develop collective economic industries and embark on the road to common prosperity.





THANKS

Wish you success in your
work

